

Buyer Questionnaire

- 1 Where ideally would you like to move to?
- 2 Do you need to sell a home before you purchase a new one?
- 3 What features are you looking for in a home?
- 4 Why are you considering moving?
- 5 What is your time frame for moving?
- 6 What price range do you have in mind?
- 7 Have you spoken with a local lender?
- 8 How have you been searching for your home?
- 9 How long have you been looking for a home?
- 10 Have you been working with any other agents?
- 11 What attracted you to where you live now?
- 12 What amenities do you need to have in a home?
- 13 What criteria have you set for hiring a realtor?
- 14 Are you familiar with buyer's agency concept?
- 15 What questions can I answer for you?
- 16 Will anyone else be involved in the buying decision?
- 17 When was the last time you purchased a home?
- 18 Are you ready to begin looking at homes today?
- 19 If we find the right home, is there anything preventing you from going forward?
- 20 Do you know anyone else I can help with real estate?

Optional: lease agreements, job restrictions etc.