

Seller Questionnaire  
- Listing presentation -

- 1 How long have you lived in the home?
- 2 What have you liked most about living in the home?
- 3 What attracted you to the home when you bought it?
- 4 Why are you considering selling?
- 5 What is your time frame for moving?
- 6 What improvements have you made to the home?
- 7 Where are you moving to?
- 8 What should a new buyer be aware of?
- 9 What price range do you have in mind?
- 10 Would you rather receive top dollar or have a faster sale?
- 11 What items would you like to leave in the home?
- 12 How much time do you need in order to move?
- 13 What kind of marketing are you looking for?
- 14 What criteria have you set for hiring a realtor?
- 15 What questions can I answer for you?
- 16 Would you be willing to help the buyer with financing?
- 17 When was the last time you sold a home?
- 18 Can I help you in your search for your next home?
- 19 Where can I place the sign and supra key box?
- 20 Do you know anyone else I can help with real estate?

Optional: how much do they owe on mortgage, monthly payments etc.